



30



TIS

MEETING OF MINDS

TIS Group

- three decades of successful business
- three daughter companies
- more than 120 highly specialized professionals
- numerous national and international projects
- awards and recognitions for excellence and quality of IT projects
- more than 100 satisfied clients
- one big successful Croatian business story

TIS Group is all this!

Welcome

Dženan Lojo,

Director of TIS - Object Information Systems d.o.o.



Our story of success began over 30 years ago, at a time when a small business was stepping into a relatively new area that only a few companies in this part of Europe were dealing with. Since then, we have grown, progressed and formed long-lasting partnerships.

During three decades of time, our focus has been on tracking global trends, improving competencies of our staff and providing professional support to our clients' business. Aware of the need to adapt to the market, TIS continually educates its employees to solve customers' most complex tasks.

Today, we bring together more than 120 highly specialized experts ready to offer solutions that will meet the most demanding challenges, but also provide customers with business support at all time. Whether they are going through a crisis period or expanding their business in other markets, we stay by their side.

We live by TIS principles, innovatively approach every business challenge. We are flexible and we adapt our business model to market demands. We believe that such approach will help our clients consolidate their leadership position on the market and continue to provide us with business success.

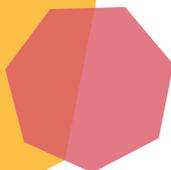
Three decades of successful business!

TIS Group is a regionally recognized company that has positioned itself over the past three decades as a reliable partner in the development of innovative ICT solutions. In collaboration with leading global companies such as Cincom, IBM, K2, Microsoft, Namirial, Oracle, Mikrocop and Automation Anywhere, it provides technology solutions to clients in the financial, telecommunications, manufacturing, transportation and logistics and public sectors.

Due to the expertise of more than 120 professionals operating within the three subsidiary companies in the three countries, the TIS Group provides its clients with business growth at all technological levels. For more than 15 years, the quality of technological solutions of the company has been confirmed by the Quality System certification of system adequacy, efficiency, management and reliability.

The TIS Group is a member of the American Chamber of Commerce (AmCham), the Association of independent Croatian software manufacturers (CISEx) and the German-Croatian Chamber of Commerce and Industry.

For over 30 years we have been developing, implementing and maintaining innovative ICT solutions that affect lives of millions of users!



Since 1995,
TIS - Object Information Systems Ltd. provides customers top quality IT solutions and support. Regardless on the industry – if a customer comes from finance and banking, telecom, public administration, manufacturing, transportation or other industries – this TIS' sister company will deliver an applicable customised solution.

TIS Engineering Telematics Software Ltd. was founded in 1994. Located in Maribor, Slovenia, the company is engaged in the development, implementation and maintenance of IT solutions, regardless of their own or TIS partners' solutions. Throughout the business of this company, the TIS Group has further expanded its services beyond the Croatian borders.

Bluebird IT Solutions Ltd. it is the youngest daughter company of the TIS Group. Founded in 2011, it represents the Group's largest international breakthrough ever. Located in London, in the financial and business hub of Europe, using highly specialized structural teams from the UK and TIS, the company has secured superior service quality to all clients.

High standard and quality are the hallmarks of any TIS service!

1

CEF services

In collaboration with IBM, TIS introduced EPREL, a technology solution that successfully solves challenges of data compliance and captures energy labelling, technical documentation and compliance information in one database. Thanks to EPREL, every energy-labelled device is available in one place.

2

Project management

Project implementation and management is a complex and structured process that, depending on its complexity, can be divided into several stages. Following the recommendations of the world's largest project management association – the Project Management Institute – TIS creates unique solutions that contribute to the effective implementation of the process and continuously improve their own project managers, who, following the rules of the profession, are free to introduce various innovations in the overall project management process.

3

Modernization

Globalization and changing technological trends have introduced various innovations into the business of many organizations. In order to reduce costs and achieve the highest level of competitiveness, TIS has modernized existing business solutions in numerous industries, thereby providing end users with support tailored to current and future trends.

Integration

Each organization strives for an advanced IT system that integrates and integrates different technologies as an integral part of a long-term sustainable IT development strategy. In addition to secure and automated integration of complex B2B processes, TIS also offers its customers secure, optimized and guaranteed point-to-point data and information transfer, support for various formats, standards, architectures, platforms and methodologies, implementation of new business models (such as APIs management and hybrid cloud) and compliance with regulatory standards such as PSD2, GDPR, CEF AS4 and many others.

4

Development

TIS is strongly focused on all the development technologies supported by partners and clients through tools, platforms, programming languages or methodologies. Considering numerous technological changes, as an integral part of its enterprise or standalone solutions, TIS has decided to develop *on-premise* and *cloud* applications on all relevant platforms (Windows, Linux, UNIX, z / OS, AIX) and mobile applications running on Android and iOS platforms.

5

Maintenance

After successful implementation of the ICT solution, TIS provides its customers with continuous and transparent support that includes a reliable, stable and efficient system with preventive, corrective and adaptive maintenance. This service becomes prominent in the initial phase of system use, and includes all levels of maintenance: preventive maintenance, corrective maintenance, adaptive maintenance and maintenance aimed at improving the system.

6



7

Consulting

Given the complexity of the business and the dynamics of market conditions, more and more businesses are seeking consulting services to maximize potential solutions, optimize services, or make changes by reducing risk. Aware of how high-quality IT solutions can impact a company's growth and development, TIS consultants, business analysts, solution architects and project managers with years of experience, using complex analytics tools, consult clients on how to upgrade an existing solution or approach designing a new one according to client needs.



8

Licence selling

TIS Group is an authorized and certified partner of companies such as IBM, Oracle and Microsoft. This company works with the principals on a daily basis, and consequently understands all the important aspects of the software solutions offering it to the principals. As part of its services, TIS can also provide clients with analyses of existing systems and infrastructures, business information needs analysis and consulting in the area of selecting software solutions based on the analysis of existing systems and needs.



9

Outsourcing

TIS Group is a reliable partner of leading domestic and foreign banks, telecommunication companies and public institutions. While clients focus on their core business, TIS experts focus on the service itself enabling clients to focus on achieving their own strategic goals while being confident in timely informational support for those goals.



Implementation

The process of implementing the solution depends on the complexity of the solution itself as well as the user environments. At each implementation, in collaboration with the client and after the analysis is performed, TIS experts define the parameters of integration with other systems in or outside the user environment. To achieve the best results, TIS implements its own solutions, but also those created in collaboration with partners (IBM, Oracle, Microsoft), and further refines the existing ones. TIS has many years of experience deploying its own solutions as well as partner solutions on various platforms: Windows, Unix, Linux, z / OS, AIX, Android, iOS, Windows Mobile, application servers (such as IBM WebSphere Application Server, Oracle Weblogic, or Open Source solutions such as Apache Tomcat, Jboss, etc.) and databases (IBM DB2, Oracle, MS SQL).

10

Education

By combining technological and business knowledge, TIS fosters a culture of learning through standardized and specially created trainings: standardized trainings for users of principal solutions and products, trainings tailored to the wishes and needs of users, and trainings for users of TIS solutions and products. In collaboration with partners, they share their insights on as many as four continents, and TIS pays great attention to educating employees.

11

Some of the most famous TIS solutions!

eDrive

An innovative and easy-to-use digital business application that improves managing processes in transportation and logistics.

TIS Order and Management

TOM is TIS' solution for reservation and patients' appointments management and patients' internal documentation management.

PDF Manipulator

PDF Manipulator is an online document viewer for insight and PDF processing documents used without installation.

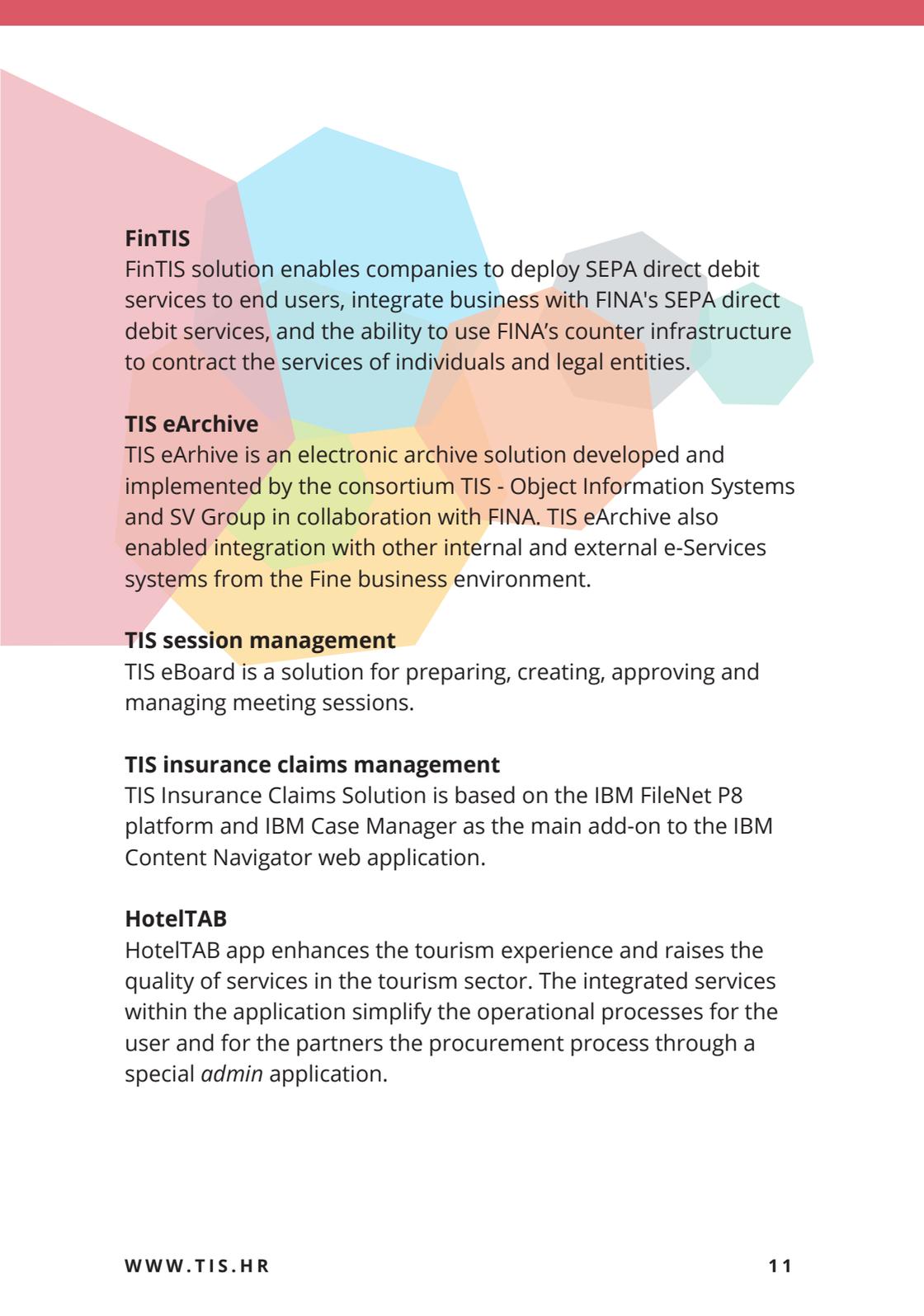
B2B integration

TIS collaborates with more than 100 global clients in the analysis of existing exchange systems, proposing new integration solutions appropriate to new technological trends, platform implementation, custom integration development, installation and configuration of B2B integration solutions, especially in the UK, Slovenia and Croatia. TIS experts also train users on B2B integration and Managed File Transfer (MFT) solutions.

TIS EPREL Cloud services

According to the EU Directive, all manufacturers must standardize and digitize existing energy labels and submit them to a central database. They are greatly assisted by a solution developed by TIS in collaboration with IBM that transforms the data into the prescribed EPREL XML format and then sends it to a central database using the TIS AS4 BB web cloud service.





FinTIS

FinTIS solution enables companies to deploy SEPA direct debit services to end users, integrate business with FINA's SEPA direct debit services, and the ability to use FINA's counter infrastructure to contract the services of individuals and legal entities.

TIS eArchive

TIS eArchive is an electronic archive solution developed and implemented by the consortium TIS - Object Information Systems and SV Group in collaboration with FINA. TIS eArchive also enabled integration with other internal and external e-Services systems from the Fine business environment.

TIS session management

TIS eBoard is a solution for preparing, creating, approving and managing meeting sessions.

TIS insurance claims management

TIS Insurance Claims Solution is based on the IBM FileNet P8 platform and IBM Case Manager as the main add-on to the IBM Content Navigator web application.

HotelTAB

HotelTAB app enhances the tourism experience and raises the quality of services in the tourism sector. The integrated services within the application simplify the operational processes for the user and for the partners the procurement process through a special *admin* application.

E-signing eSIG

The digital signature platform is a multi-platform solution. It is based on SIGNificant technology from the Namirial Group that meets EU legal standards and ISO directives.

Simple Launcher for your Android tablet

Simple Launcher is easy and affordable to use. It makes life easier for people with less technological knowledge, such as the elderly or children.

Application Scanner - ASCA

In collaboration with one of the leading domestic banks, we have created a simple and intuitive application scanner (ASCA) that makes it easier for business analysts and designers to plan banking upgrades and migrations, through a visual representation of the interdependence of application parts in various legacy or modern technologies.

SiToolbox

SiToolBox solution serves as a tool to easily manage large enterprise integration platforms based on IBM Sterling solutions.

TIS Live Video Identification and Collaboration

The Live ID program simplifies new customer acquisition by consulting, educating users and selling support via video chat, text chat, or voice chat.

PSD2 gateway

PSD2 Revised Payment Services Directive obliges banks to open APIs to third parties that will initiate payment transactions or retrieve customer account information on behalf of the user, with the user's prior authorization.

Principles that make TIS a successful company

Live freely and responsibly

Live freely, but be responsible for your decisions.

Be self-critical

Be self-critical, because being open to new insights lives in recognizing your own limitations.

To be ethical

Be ethical because this is how you contribute to righteousness.

Learn

Learn and apply newly acquired knowledge to be creative.

To love

You love, because out of love comes the power that cause you to push the boundaries.

To act creatively

Be creative in creative work, come up with innovative ideas, create a responsible new world.

We do not sell our principles, we live them with our family, friends and partners!



When clients talk about your success

„We have a long-standing cooperation with TIS OIS on the development and improvement of PBZ's applicative solutions. We have excellent experience on all projects where TIS employees had been working on, regardless of their profiles and roles. Migration projects such as Retail deposit from mainframe technology to open system and migration of Međimurska banka's operations to PBZ from the beginning of our collaboration are the type of projects we can emphasize as the example. Due to good experience, our cooperation subsequently extended to the DWH / BI area, credit risks, CRM, credit operations with FO / PO and internal and external exchange, i.e. to almost all segments of the bank's core business.“

Vladimir Ilić

Executive Director, Applied Support Division of Privredna banka Zagreb

„Working with TIS has been a great pleasure for us. We are impressed with the experience and professionalism they have shown. TIS was able to quickly utilize its B2B experience to recognize our requirements and deliver the result on time, even though it is involved in a project already started. Their commitment has been a crucial factor in our success in integrating IBM Sterling B2B solutions at Riyadh Bank. Their continued support, albeit remotely, makes Riyadh Bank interested in future engagements and projects.“

Aiedh Al-Zahrani

Member of IT Board, Riyadh Bank

„Human relationships and relations made at the very beginning condition every collaboration. With TIS Group we have established a mutual professional, honest, reliable relation and at the same time we have achieved an understanding of customer needs throughout the whole product's implementation and development cycle. Our collaboration was established back in 1997 with the introduction of Connect: Direct and continued with the introduction of Sterling B2B and the production of mobile applications. In such partnership we have successfully, professionally and timely addressed all challenges.“

Branko Lozej

Head of IT Infrastructure, Intereuropa

„In 2019 our company marked a decade of cooperation with TIS. This certainly would not be possible if we, as their users, are not extremely happy. Through these 10 years, we have worked together in various areas and applied diverse models of collaboration which ultimately brought us to the point where we look at TIS as a reliable partner. It is undisputedly worth pointing out that at certain stages a significant part of our development team consisted precisely of colleagues from TIS, who fit perfectly into our work environment and with their knowledge and experience contributed to the successful realization of various projects.“

Neven Kovačević

CIO, Erste Bank Croatia



TIS GRUPA
MEETING OF MINDS

TIS Grupa d.o.o.

Heinzelova 33, 10000 Zagreb, Croatia

T +385 1 23 55 700 **E** info@tis.hr

www.tis.hr